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News Release

For Immediate Release

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Southern National Bank of Texas Installs halFILE Imaging System to Improve Loan Productivity

SUGARLAND, TX - Southern National Bank of Texas' primary goals when selecting halFILE were to image all their credit and collateral documents since they were running out of file space and to allow more than one person access to documents at any given time. hal Systems offered a custom solution that not only met their primary goals, but also replaced their 'Tickler' system which tracks credit and collateral expirations and prints letters on given dates when a document has not been received or expires. *hal Systems Corporation* designed a system of 4 databases to replace their 'Tickler' system, as shown below:

Customer Database - Main customer information

Loan Database - Loan information

Credit Database - Detail documents of credit for a loan

Collateral Database - Detail documents of collateral for a loan

Customer and Loan databases are populated automatically from data on their mainframe. *hal Systems* created a program that not only uploads the data, but also re-posts changes to the Credit or Collateral documents for that Loan or Customer and sets a paid status. When a Credit or Collateral document is indexed, the operator enters a loan number. Using halFILE's lookup feature, detail Loan and Customer information from the other halFILE databases is automatically posted to the record, greatly reducing the number of keystrokes required. Changes from both manually entered data and data received automatically from their mainframe flow down to the individual document databases so that the user only has to make the change in one location on one record.

Southern National Bank has 5 scanners: 4 desktop production scanners and 1 high-speed production scanner. Documents are automatically archived to a large disk array and are always accessible online. *hal Systems* provided a program to upload their legacy data (about 2,200 loans) to the system and a program to extract information based on a date decision for the notification letters. Using Crystal Reports and the expertise of hal's design staff, **Southern National Bank** is able to produce a variety of detail and exception reports of loan information. The reports are used by Loan Officers to track loan history and identify scheduled tasks. **Southern National Bank** has 2 branch offices where halFILE is installed (over a T1 WAN).

"I realize that our customization request was a little out of the ordinary, but hal Systems has met all of our requirements and then some. I know that Southern National Bank of Texas made the right decision to purchase the hal Systems product for our imaging needs, and we look forward to a long and rewarding relationship with your company."

Sandy McCarver
Sr. Vice President
Southern National Bank of Texas

When the bank was ready to provide access the document imaging system to more employees, the rollout was made simple by using hal System's browser-based software, **e.halFILE**. These new users could use a familiar web interface to retrieve documents.

With the standard features of **halFILE** and **e.halFILE** plus the expertise of hal's programming staff, **Southern National Bank** now has an **extraordinary** credit and collateral imaging system.

hal Systems Corporation has been providing quality software solutions for 30 years and imaging solutions for the last 15 years. **halFILE** is installed at over 300 companies nationwide in a variety of organizations including title, government, healthcare, insurance, energy and financial institutions.

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